'Get it right first time'

CAPABILITY STATEMENT

The History Of Vintek

Vintek was formed in 1988 as a partnership between Paul and Leanne Vinton.

Vintek provided information technology support through multiple industries and grew as a result of needs within these industries.

Until recently Vintek has operated purely on recommendation from existing clients, and still today derives most of its business from referral. Vintek feels that a satisfied customer is our best advertisement.

In 1999, due to rapid expansion, Vintek was formed as a company. During this time Vintek has also established committed clients right throughout Australia. Vintek continues to experience exceptional growth, mostly through personal client recommendation.

During 2008 Vintek branched into network carriage, through its sister company Ossini, who is a licensed telecommunications carrier.

In 2011 Vintek launched its own datacentre in King William Street, Adelaide. In September 2012 due to ongoing growth Vintek relocated its whole office to 108 King William Street, Adelaide.

In 2009 Vintek became an IBM partner, winning the "best new partner award" for IBM in that year. Vintek has also been the first in SA to sell the X3690 servers, V7000 midrange storage devices and the first in Australia to sell the next-generation IBM PureFlex integrated server solution.

During 2012 and 2013 our Managing Director Paul Vinton was invited to the IBM Global Partner Leadership Conference, an invitation only event for top IBM consultants and partners. He has been the only South Australian to attend both years.

Also in 2012 Vintek won an IBM national "Business Partner Demonstration Excellence" award, beating significant competition from around Australia on excellence in client demonstration.

Vintek look forward to a bright future by establishing strong relationships with clients, providing both quality of service and value-for-money.

Our Mission

Our mission is to partner with our clients to maximise their information technology objectives by developing key expertise and partnerships in industry with leading organisations. In a nutshell we aim to "Get It Right First time."

We want to be the most respected IT provider in South Australia. We do this by providing our clients with excellence in the supply, service and support of quality and integrated solutions. We aim to:
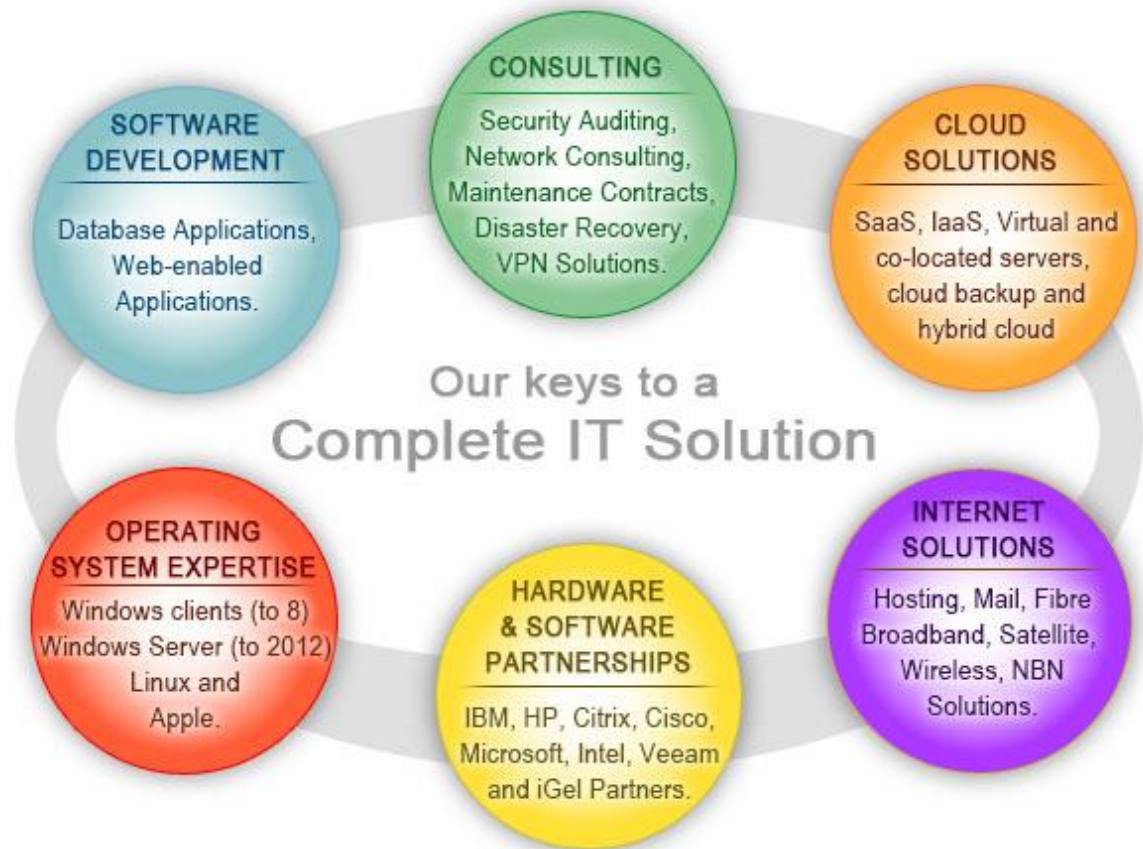

Engage with clients like no other technology company

Empower business with technology

Enhance business with systems and solutions

Vintek

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Our keys to a complete IT Solution

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¡ Overview

Vintek is an Australian based and Australian owned IT consulting firm committed to making technology work for our clients. Our aim is to provide the most cost effective, long term solution for our clients' needs. We consult to many organisational structures across Australia of varying sizes.

Vintek also runs its own data centre in its Adelaide location at 108 King William Street. Vintek has continually expanded this data centre and provides cloud and other services from its location.

The Vintek data centre also has a demonstration IBM PureFlex next generation server/storage/networking and management system.

The Vintek data centre network also runs a production version of OpenFlow for the core networking – with Vintek being the first and currently production OpenFlow location in Australia/New Zealand.

Vintek have developed its integrated solutions to be best of breed and to incorporate latest technologies that are At Vintek we partner with our chosen industry leaders to ensure that we deliver quality, prompt and expert service. All our recommended solutions have undergone thorough research and development testing to be sure that installed solutions are suitable for the client's unique environment. In essence we want to be "cutting edge" and not "bleeding edge". Every effort is made to ensure that our clients have sufficient options available in the future to enable the most to be gained from the infrastructure and solution we recommend.
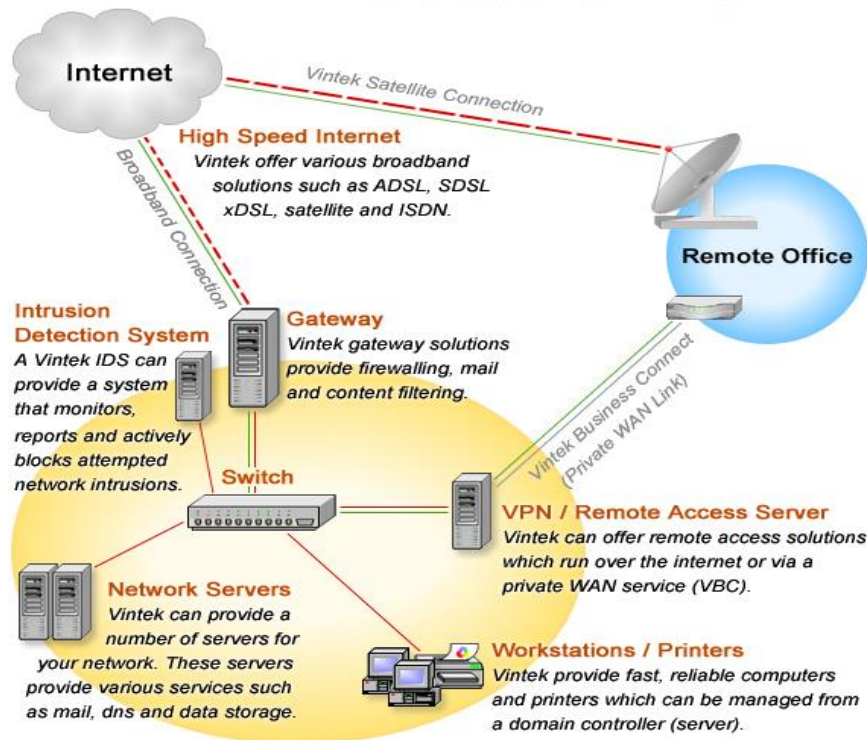
At Vintek we not only provide network consulting but also provide numerous other synergistic solutions, including our own data centre with cloud services, wired and wireless data and voice services for the small to medium and midsized business markets.

We understand and know the problems and frustrations that can be experienced when hardware and software do not perform to your expectations. We take the extra time to be sure that we understand your needs and research the current available options, so you can be confident that your business will operate more efficiently and productively as a result of your decision to purchase through us.

At Vintek we provide solutions which work. We don't sacrifice quality for price (even if we have to miss the sale contract as a result) and we back the companies and products we recommend with service and ethical business practices.

Visit us at www.vintek.net
Level 4, 108 King William Street, Adelaide South Australia 5000
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Adelaide

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Overview of network solutions available from Vintek.

Core Competencies

Consulting Services

Maintenance Contracts
Vintek provide complete maintenance contracts designed to keep a client business running smoothly. This includes telephone, 24 hour call out and business critical support.
Vintek maintenance contracts are a fixed cost, guaranteed response and proactive service. Client computer networks are actively maintained and monitored throughout the contract period. Maintenance contracts cover from a single server to entire networks. Vintek maintenance contracts include our custom network monitoring and alerting system which actively monitors a client network 24x7x365.

Network Consulting
Our network consulting is involved from planning through to installing, testing and maintaining IT networks. Our highly-trained network consultants are experienced in a wide range of network infrastructures and are backed by a deep talent pool and over 20 years of extensive industry experience.

Vintek are experienced in networks ranging from small single-office networks to multi-site interstate wide area networks.

Disaster Recovery
Vintek have designed a broad range of Disaster Recovery packages to safeguard client critical

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systems. Vintek's Disaster Recovery solutions include regular data testing to ensure the integrity and consistency of critical data. Data Recovery solutions range from snapshot images of data and configuration to complete offsite disaster recovery designs located at one of Vintek's secure data centres.

Security Auditing
Vintek provides tailored security audits to meet individual client's needs. Security audits are available from external and internal to the client, with various levels of detail provided as part of the audit procedure.

Our security auditing services include:

- Intrusion Detection and Prevention (IDS/IPS) Services

- Penetration Testing & Vulnerability Assessment Services (LAN/WAN, WAR Driving)

- Firewall and VPN Monitoring Services

- On-Site Security Auditing Services

- Intrusion Detection and Prevention (IDS/IPS) Managed Services

VPN Solutions
Vintek map, install, secure and maintain client VPNs for authenticated people to communicate and do business.
This ranges from Intranet, Remote Access to an Extranet VPN.

Vintek install and maintain multiple VPN solutions around Australia including solutions based on Cisco, Linux and Microsoft. Vintek are authorised Cisco and Microsoft Certified partners.

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Software Development

Database Applications
Vintek has created successful database driven applications for specific industries such as education/training, recruitment, business management organisations and many more. These applications handle all client & customer records, invoicing, government reports, general client & customer reports and costing information.

All database applications developed by Vintek offer the following attributes:

- Speed - Applications are developed to retrieve, save, delete and generate data as fast as possible. Reliability - All applications are designed to operate 24/7, with no problems.

- Flexibility - All applications are designed and developed with expansion in mind.

- Precision - When using sensitive information, our solutions can calculate and store data with maximum accuracy.

- Ease of use - When being designed, our developers create the application by looking at the project through a users point of view - therefore making it as easy as web surfing!

- Vintek is a Microsoft Certified Partner

Microsoft Partner
Silver Midmarket Solution Provider

Vintek are experienced in SQL and .net technologies with in-house development staff.

Microsoft® .NET   Microsoft® SQL Server 2012

Web-enabled Applications
Vintek have created and maintain many web-enabled applications around Australia. These include technologies such as PHP/HTML/JavaScript/CSS/ASP.

Business IT Directions Consulting

Vintek provide many organisations with business IT directions consulting. We have written numerous three-year plans for clients around Australia in various industries.

Our Director **Paul R. Vinton** is a board member for a number of organisations around Australia, is a mentor to numerous emerging business people and is involved with overseas aid organisations.

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Industry Partnerships

IBM Advanced Business Partner

Citrix

Microsoft Silver Partner

Linux

Cisco Systems Registered Partner

RSA Partner

IGEL Partner

Veeam Partner

HP Partner

Intel GID/OEM Partner